

Building Connections with Ivy Tech Bloomington



Agenda

- Introductions
- Partnerships at Martinsville High School
- Student Career Support
- Small Business Development
- Strategic Partnerships
- Upcoming Events
- Questions

Introductions

Adam Gross

Workforce Consultant

Steve Bryant

Executive Director, Cook Center

Kevin Keith

Program Manager

Joyce Poling

Assistant to Chancellor for Engagement

Kayla Dusseau

Director of Career Development

Jessica Duncan

Achieve Your Degree Coordinator

Current Students

In Bloomington and Martinsville High School



Morgan County Students in Bloomington

Fall 2017: 235
Spring 2018: 211
Summer 2018: 90

Fall 2018: 235
Spring 2019: 223
Summer 2019: 113

Fall 2019: 113
(registration still open)



Dual Credit Offerings

Martinsville High School

- COMM 101
- HIST 101, HIST 102
- MATH 136, MATH 137, MATH 211

244 students currently taking dual credit courses

6 Students taking courses by dual enrollment

Hoosier Hills Career Center

- DESN 101, DESN 104, DESN 105
- HOSP 101, HOSP 102, HOSP 105
- HSPS 106, HSPS 212, HSPS 125, HSPS 165, HSPS 167
- HLHS 100, HLHS 105
- PARM 102
- MPRO 100, MPRO 106
- INDT 104, INDT 113, INDT 203, INDT 204
- WELD 100, WELD 108, WELD 207
- ECED 100, ECED 101

Early College – Take classes while in High School

- Two pathways:
 - Dual Credit
 - Dual Enrollment
- Opportunity to get an early start on college degree
- Save time and money by completing college classes early
- After graduation, students can complete their associate degree
 - Start their career
 - Transfer to bachelor's degree program
- For more information, visit ivytech.edu/startcollegeearly

Suggested Early College Pathways

- Statewide Transfer General Education Core (STGEC)
 - A Technical Certificate that allows students to transfer a block 30 credits when admitted to any public Indiana college or university
 - Savings upwards of \$10,000 in tuition when completed through Ivy Tech's dual credit program
- Indiana Core Transfer Library (CTL)
 - Early College Students are encouraged to review CTL online for approved transfer courses
 - All Indiana public colleges and universities & 6 independent colleges and universities

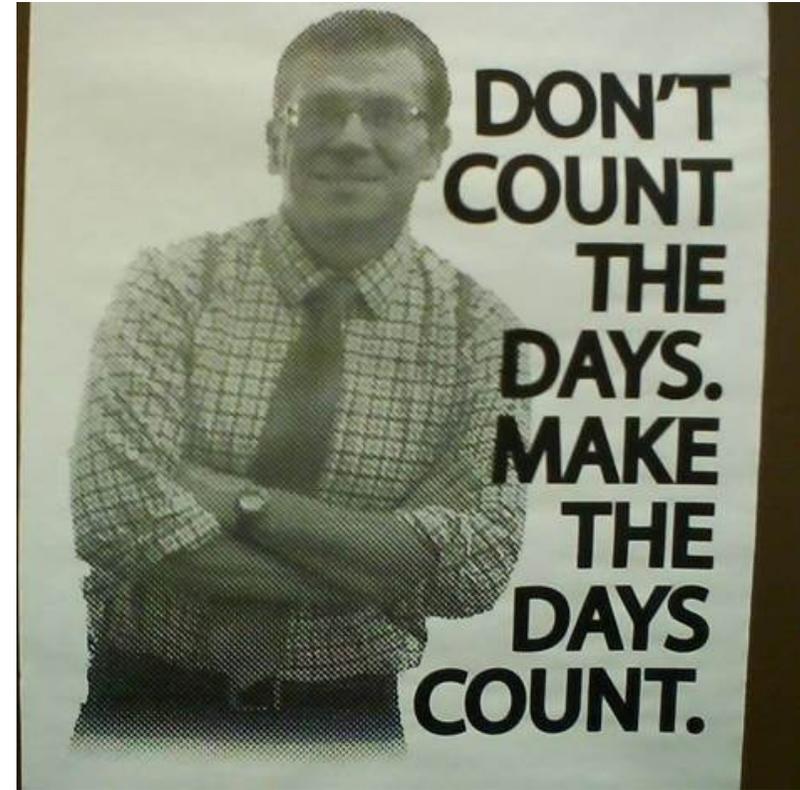


College and Career Coach – Carl Wagner

- Works primarily with Seniors to ensure they exit with a post-graduation plan
- Goal is to improve the number of students pursuing a strong postsecondary pathway:
 - Industry-recognized credentials, apprenticeship program, technical certifications, associate degrees, and other postsecondary degrees.
- Plans and implements outreach services with industry, school corporations, and postsecondary institutions



College and Career Coach – Carl Wagner



IVY TECH
COMMUNITY
COLLEGE

College and Career Coach – Carl Wagner

SAVE THE DATE

Tuesday, September 10, 2019
6:00-8:45 PM

Student Success Night

at Martinsville High School

Open to students from Martinsville, Eminence, Monrovia, Mooresville, Tabernacle Christian, & Indian Creek high schools

Pathways to Personal Success

in college, the workforce, the military

Martinsville H. S. Auditorium

6:00 PM, Tuesday, September 10, 2019

6:00-6:10 Welcome/Refreshments (main auditorium lobby)

6:15-6:30 Keynote Address (main auditorium)

6:35-7:05 Concurrent Breakout Sessions (small auditoriums A & B)

7:10-7:40 Concurrent Breakout Sessions (small auditoriums A & B)

Career & College Fair

John R. Wooden Gymnasium

7:45-8:45 PM



Student Career Support

How we help students navigate careers and succeed



Career Development

- Helps students and alumni in all stages
 - Starting a new career
 - Changing careers
 - Advancing towards a promotion
- Goal is to connect students to a rewarding career

Career Development Assistance

- Career exploration through a variety of assessments and tools
- Resume, cover-letters, LinkedIn profile and portfolio preparation
- Interview preparation
- Networking including faculty, career fairs and on-campus recruiting
- Employment research including job market trends, graduate survey statistics and resource guides
- Professional development opportunities that includes soft-skill development, classroom presentations, Hirelvy and other career management tools
- Work-based experiences such as internships, externships, co-ops and much more



Career Development – Student Benefits

- All applicants are offered all of the same resources as any other student
 - Traditional aged students (High School)
 - Non-traditional (Adults)
- Undecided majors can meet with the office for career exploration
- Tools for career exploration:
 - *Indiana Career Explorer*
 - *What Can I Do With This Major?*



Career Development – Employer Benefits

- Assistance with recruiting plans
- Free job and internship postings
- Work-based experiences (internships, externships, co-ops)
- On-campus:
 - Recruiting events
 - Career fairs
 - Classroom presentations

Small Business Development

Cook Center for Entrepreneurship and SBDC



Cook Center/Small Business Development Center

- Gayle & Bill Cook Center for Entrepreneurship and Chamber Business & Community Development team are planning 2nd Annual Martinsville Pitch Competition for Fall 2019
- Assisting several local area small businesses with business planning, access to capital, and market research
- Coordinating with regional chambers of commerce regarding important local issues

Strategic Partnerships

Working with local industry



Achieve Your Degree

- Partnership for tuition deferral
- Financial aid combined with employer tuition reimbursement to lower costs
- Customized
 - Employer selects degrees supported
 - Employer selects number of participants
- Removes financial barrier for employee by deferring tuition
 - First step: We work directly with employees to find free aid
 - If students meet employer requirements, tuition billed to company and not employee

Achieve Your Degree

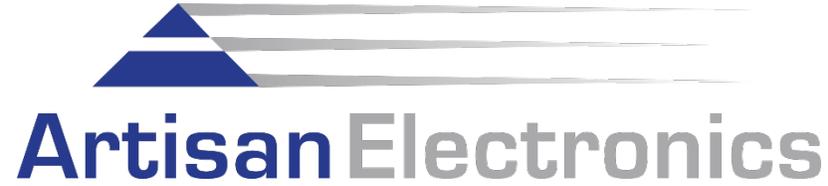
- Concierge Model – On-site employee assistance for:
 - College Application
 - Financial Aid application
 - Advising
- Can be tailored for Certificates, Technical Certificates, and Associate Degree
- Overall goal is to help you attract and retain employees



IU Credit Union



Boston Scientific
Advancing science for life™



Professional Development Classes

- Partner to create custom non-credit classes
 - Microsoft Office training
 - Conflict Resolution
 - Delegation Training
 - Time Management
 - Customer service
 - Any topic you need!
- Can offer non-credit training on site
- Short training sessions focused on direct needs

NextLevel Jobs

- Workforce Ready Grant
 - Eligible for both Adults and recent high school grads
 - State will pay for first year of certain high growth fields
 - Visit ivytech.edu/NextLevelJobs
- Employee Training Grant
 - Reimburses employers who train, hire, and retain new or incumbent workers to fill in-demand positions
 - Offered for training in variety of in-demand positions
 - Visit nextleveljobs.org/employer

Upcoming Events

In Martinsville



ServSafe – Food and Beverage Safety

- Administered by the National Restaurant Association
- Covers the importance of food safety, temperature control, cleaning and sanitizing, safe food preparation, food safety regulations and more
 - Receive ServSafe Manager Certification
 - Required certification for all restaurants and food service
- Offered at *The Main Connection*
- 10 students completed course in March
- Next course: July 16: 8a-noon and July 17: 8a-2p



Express Enrollment Days

- In partnership with Mooresville Campus, Ivy Tech has hosted Express Enrollment Days at *The Main Connection*
- Offers Martinsville residents a regional location to move forward with their enrollment process
 - Application, Financial Aid, & Registration
- May 21 Event
 - 7 residents attended
 - 3 enrolled full time (12 credits) – completed entire process on site
- Admissions team reviewing dates for future events



Contacts

Name	Title	Phone	Email
Adam Gross	<i>Workforce Consultant</i>	812-330-6004	agross52@ivytech.edu
Kevin Keith	<i>Program Manager</i>	812-330-6044	kkeith48@ivytech.edu
Kayla Dusseau	<i>Director of Career Development</i>	812-330-6018	kdusseau@ivytech.edu
Steve Bryant	<i>Executive Director, Cook Center</i>	812-330-6261	sbryant32@ivytech.edu
Joyce Poling	<i>Assistant to Chancellor for Engagement</i>	812-330-6253	jpoling5@ivytech.edu
Jessica Duncan	<i>Director of Achieve Your Degree</i>	812-330-6349	jduncan71@ivytech.edu



Questions?

